

**BERTAM ALLIANCE BERHAD** (Company No. 305530-A)

INTERIM FINANCIAL REPORT ON CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2014  
(THE FIGURES HAVE NOT BEEN AUDITED)

**CONDENSED STATEMENTS OF COMPREHENSIVE INCOME**

	INDIVIDUAL QUARTER		CUMULATIVE QUARTER	
	Current Year	Preceding Year	Current Year	Preceding Year
	Quarter	Corresponding Quarter	To Date	Corresponding Period
	31.3.2014	31.3.2013	31.3.2014	31.3.2013
	RM' 000	RM' 000	RM' 000	RM' 000
Revenue	7,745	4,267	7,745	4,267
Cost of sales	(5,988)	(3,201)	(5,988)	(3,201)
Gross profit	1,757	1,066	1,757	1,066
Other income	170	652	170	652
Administrative expenses	(905)	(990)	(905)	(990)
Finance costs	(39)	(68)	(39)	(68)
Share of results of associates	(379)	-	(379)	-
Profit before tax	604	660	604	660
Income tax expense	(249)	(115)	(249)	(115)
Profit net of tax, representing total comprehensive income for the period	355	545	355	545
<b>Profit attributable to:</b>				
Shareholders of the Company	356	547	356	547
Non-controlling interests	(1)	(2)	(1)	(2)
	355	545	355	545
Earnings per share attributable to shareholders of the Company (sen per share)				
- Basic	0.17	0.26	0.17	0.26
- Diluted	N/A	N/A	N/A	N/A

The above statements of comprehensive income should be read in conjunction with the audited annual financial statements for the year ended 31 December 2013.

**BERTAM ALLIANCE BERHAD** (Company No. 305530-A)

**CONDENSED STATEMENTS OF FINANCIAL POSITION**

	(UNAUDITED)	(AUDITED)
	As at	As at
Note	31.3.2014	31.12.2013
	RM'000	RM'000
<b>Assets</b>		
<b>Non-current assets</b>		
Plant and equipment	576	622
Land held for property development	69,076	68,709
Investment in associates	4,586	4,965
Club memberships	86	86
	<u>74,324</u>	<u>74,382</u>
<b>Current assets</b>		
Property development costs	64,344	64,495
Inventories	4,348	3,923
Trade and other receivables	13 51,725	59,793
Other current assets	14 10,509	5,189
Tax recoverable	397	366
Cash and bank balances	18,054	22,724
	<u>149,377</u>	<u>156,490</u>
<b>Total assets</b>	<u>223,701</u>	<u>230,872</u>
<b>Equity and liabilities</b>		
<b>Current liabilities</b>		
Loans and borrowings	1,339	6,075
Trade and other payables	21,742	23,197
Other current liabilities	15 793	-
Income tax payable	540	541
	<u>24,414</u>	<u>29,813</u>
Net current asset	<u>124,963</u>	<u>126,677</u>
<b>Non-current liabilities</b>		
Loans and borrowings	21,319	21,345
Trade and other payables	932	932
Deferred tax liabilities	5,668	5,702
	<u>27,919</u>	<u>27,979</u>
<b>Total liabilities</b>	<u>52,333</u>	<u>57,792</u>
	<u>171,368</u>	<u>173,080</u>
<b>Equity attributable to shareholders of the Company</b>		
Share capital	206,756	206,756
Accumulated losses	(35,457)	(33,746)
	<u>171,299</u>	<u>173,010</u>
Non-controlling interests	69	70
<b>Total equity</b>	<u>171,368</u>	<u>173,080</u>
<b>Total equity and liabilities</b>	<u>223,701</u>	<u>230,872</u>
Net assets per share attributable to shareholders of the Company (RM)	<u>0.83</u>	<u>0.84</u>

The above statements of financial position should be read in conjunction with the audited annual financial statements for the year ended 31 December 2013.

**BERTAM ALLIANCE BERHAD** (Company No. 305530-A)

**CONDENSED STATEMENTS OF CHANGES IN EQUITY**

	Attributable to shareholders ←-----of the Company----->				Total equity RM'000
	Share Capital RM'000	Accumulated Losses RM'000	Total RM'000	Non-controlling Interests RM'000	
<b>Balance at 1 January 2014</b>	206,756	(33,746)	173,010	70	173,080
Total comprehensive income	-	356	356	(1)	355
<b>Transactions with owners</b>					
Dividends paid to shareholders of the Company	-	(2,067)	(2,067)	-	(2,067)
<b>As at 31 March 2014</b>	<u>206,756</u>	<u>(35,457)</u>	<u>171,299</u>	<u>69</u>	<u>171,368</u>
<b>Balance at 1 January 2013</b>	206,756	(37,425)	169,331	121	169,452
Total comprehensive income	-	3,679	3,679	(51)	3,628
<b>As at 31 December 2013</b>	<u>206,756</u>	<u>(33,746)</u>	<u>173,010</u>	<u>70</u>	<u>173,080</u>

The above statements of changes in equity should be read in conjunction with the audited annual financial statements for the year ended 31 December 2013.

**BERTAM ALLIANCE BERHAD** (Company No. 305530-A)

**CONDENSED STATEMENTS OF CASH FLOWS**

	<b>3-Month Ended 31.3.2014 RM'000</b>	<b>3-Month Ended 31.3.2013 RM'000</b>
<b>Cash Flows From Operating Activities</b>		
Profit before tax	604	660
Adjustment for non-cash and non-operating items	326	(509)
Operating cash flows before changes in working capital	930	151
Changes in working capital:-		
Inventories	(425)	138
Property development	150	(425)
Trade and other receivables	8,068	(1,932)
Other current assets	(5,320)	(2,308)
Other current liabilities	793	(2,490)
Trade and other payables	(1,455)	(412)
Net cash flows generated from/ (used in) operations	2,741	(7,278)
Income taxes paid, net of refunded	(315)	(433)
Net cash flows generated from/ (used in) operating activities	2,426	(7,711)
<b>Cash Flows From Investing Activities</b>		
Purchase of:		
- plant and equipment	(2)	(6)
- land held for property development	(367)	(469)
Proceeds from disposal of plant and equipment	-	100
Net cash outflow on disposal of a subsidiary	-	(3)
Interest received	141	534
Net cash flows (used in)/ generated from investing activities	(228)	156
<b>Cash Flows From Financing Activities</b>		
Repayment of borrowings	(990)	(293)
Interest paid	(39)	(68)
Dividends paid	(2,067)	-
Net cash flows used in financing activities	(3,096)	(361)
Net decrease in cash and cash equivalents	(898)	(7,916)
Cash and cash equivalents at beginning of the period	18,317	51,852
Cash and cash equivalents at end of the period	17,419	43,936
<b>Cash and cash equivalents comprise the following:</b>		
Cash and short term deposits	18,054	47,579
Bank overdraft	(635)	(3,643)
	17,419	43,936

The above statements of cash flows should be read in conjunction with the audited annual financial statements for the year ended 31 December 2013.

**NOTES TO THE INTERIM FINANCIAL REPORT  
FOR THE QUARTER ENDED 31 MARCH 2014**

**1. Basis of Preparation**

The unaudited interim financial report has been prepared in accordance with FRS 134 Interim Financial Reporting and the Listing Requirements of Bursa Malaysia Securities Berhad (“BMSB”).

The interim financial report should be read in conjunction with the audited annual financial statements of the Group for the year ended 31 December 2013.

The significant accounting policies and methods of computation adopted in this interim financial report are consistent with those adopted in the Group’s audited financial statements for the year ended 31 December 2013, except the following new and amended FRSs and IC Interpretations for which the Group will adopt when it becomes effective:

*Effective for annual periods beginning on or after 1 January 2014:*

- Amendments to FRS 10, FRS 12 and FRS 127: Investment Entities
- Amendments to FRS 132: Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities
- Amendments to FRS 136: Recoverable Amount Disclosures for Non-Financial Assets
- Amendments to FRS 139: Novation and Derivatives and Continuation of Hedge Accounting
- IC Interpretation 21: Levies

*Effective for annual periods beginning on or after 1 July 2014:*

- Annual Improvements to FRSs 2010-2012 Cycle
- Annual Improvements to FRSs 2011-2013 Cycle
- Amendments to FRS 119: Employee Contributions

The Directors expect that the adoption of the above standards and interpretations will have no material impact on the financial statements in the period of initial application.

**Malaysian Financial Reporting Standards (“MFRSs Framework”)**

In conjunction with the planned convergence of FRSs with International Financial Reporting Standards as issued by the International Accounting Standards Board on 1 January 2012, the MASB had on 19 November 2011 issue a new MASB approved accounting standards, MFRSs (“MFRSs Framework”) for application in the annual periods beginning on or after 1 January 2012.

The MFRSs Framework is mandatory for adoption by all Entities Other Than Private Entities for annual periods beginning on or after 1 January 2012, with the exception of entities subject to the application of MFRS 141 Agriculture and/or IC Interpretation 15 Agreements for the Construction of Real Estate (“Transitioning Entities”). The Transitioning Entities are given an option to defer adoption of the MFRSs Framework to financial periods beginning on or after 1 January 2015. Transitioning Entities also includes those entities that consolidate or equity account or proportionately consolidate another entity that has chosen to continue to apply the FRSs framework for annual periods beginning on or after 1 January 2012.

Accordingly, the Group and the Company which are Transitioning Entities have chosen to defer the adoption of the MFRSs Framework to financial year beginning on 1 January 2015. The Group and the Company will prepare their first MFRSs financial statements using the MFRSs Framework for the financial year ending 31 December 2015.

As at 31 December 2013, all FRSs issued under the existing FRSs Framework are equivalent to the MFRSs issued under MFRSs Framework except for differences in relation to the transitional provisions, the adoption of MFRS 141 Agriculture and IC Interpretation 15 Agreements for the Construction of Real Estate as well as differences in effective dates contained in certain of the existing FRSs. As such, other than those as discussed below, there are no significant effects arising from the transition to the MFRSs Framework. The effect is based on the Group's and the Company's best estimates at the reporting date. The financial effect may change or additional effects may be identified, prior to the completion of the Group's and the Company's first MFRSs based financial statements.

### **Application of MFRS 1: First-time Adoption of Malaysian Financial Reporting Standards ("MFRS 1")**

MFRS 1 requires comparative information to be restated as if the requirements of MFRS effective for annual periods beginning on or after 1 January 2015 have always been applied, except when MFRS 1 allows certain elective exemptions from such full retrospective application or prohibits retrospective application of some aspects of MFRS.

### **IC Interpretation 15 Agreements for the Construction of Real Estate**

IC Interpretation 15 establishes that the developer will have to evaluate whether control and significant risks and rewards of the ownership of work in progress, can be transferred to the buyer as construction progresses before revenue can be recognised. The Group is currently assessing the impact of the adoption of this Interpretation.

#### **2. Qualified Audit Report**

The Group's most recent annual audited financial statements for the year ended 31 December 2013 were not subject to any audit qualification.

#### **3. Seasonal or Cyclical Factors**

There were no material seasonal or cyclical factors affecting the performance of the Group during the period under review.

#### **4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows**

There were no unusual items affecting assets, liabilities, equity, net income or cash flows for the current financial period that are unusual because of their nature, size or incidence.

#### **5. Changes in Estimates**

There were no changes in estimates of amount which have material effect in the current interim period.

#### **6. Issuances, Cancellation, Repurchases, Resale and Repayment of Debts and Equity Securities**

There were no issuance and repayment of debt securities, share buy-backs, share cancellations, shares held as treasury shares and resale of treasury shares for the current financial period ended 31 March 2014.

#### **7. Dividend Paid**

A single tier interim dividend in respect of the financial year ended 31 December 2013 of 1 sen per share on 206,756,497 ordinary shares, amounting to RM2,067,565 was paid on 28 March 2014.

## 8. Segmental Information

The Group's activities include property development, construction and provision of corporate management services to the companies within the Group which are carried out in Malaysia as follows:

	Property development RM'000	Construction RM'000	Corporate and others RM'000	Total RM'000
<b>Revenue:</b>				
External sales	1,710	6,035	-	7,745
<b>Results:</b>				
Segment profit/(loss)	(119)	1,009	(199)	691
Other non-cash expenses	-	-	-	-
Depreciation	(48)	-	-	(48)
Finance costs	(39)	-	-	(39)
Profit/(Loss) before tax	(206)	1,009	(199)	604
Income tax expense	(31)	(252)	34	(249)
Profit/(Loss) net of tax	(237)	757	(165)	355

## 9. Valuation of Plant and Equipment

Plant and equipment are stated at cost less accumulated depreciation, amortisation and impairment loss, if any.

## 10. Subsequent Material Events

There was no material events subsequent to the end of the financial period reported.

## 11. Changes in the Composition of the Group

There were no changes in the composition of the Group during the financial period under review.

## 12. Contingent Liabilities

The contingent liabilities of the Company and the Group as at 31 March 2014 were as follows:

	Company RM'000	Group RM'000
Guarantees to financial institution for banking facilities granted to subsidiary companies	2,500	-
Guarantees to financial institutions for banking facilities granted to finance the working capital and construction of projects undertaken by subsidiary companies	58,020	-
	<u>60,520</u>	<u>-</u>

The Borrowings outstanding as at 31 March 2014 and covered by the guarantees was approximately RM22.263 million.

## 13. Trade and Other Receivables

The trade and other receivables of the Group were as follows:

	31.3.2014 RM'000	31.12.2013 RM'000
Trade receivables		
- Third parties	<u>21,633</u>	<u>27,123</u>
Other receivables		
- Other receivables	26,677	27,044
- Refundable deposits	<u>3,415</u>	<u>5,626</u>
	<u>30,092</u>	<u>32,670</u>
Total trade and other receivables	<u>51,725</u>	<u>59,793</u>

## 14. Other Current Assets

The other current assets of the Group were as follows:-

	31.3.2014 RM'000	31.12.2013 RM'000
Amount due from contract customers for contract work-in-progress	10,509	4,713
Accrued billings in respect of property development	-	476
	<u>10,509</u>	<u>5,189</u>

## 15. Other Current Liabilities

The other current liabilities of the Group were as follows:-

	31.3.2014 RM'000	31.12.2013 RM'000
Progress billings in respect of property development	<u>793</u>	<u>-</u>



## ADDITIONAL EXPLANATORY NOTES OF THE LISTING REQUIREMENTS OF THE BMSB

### 1. Review of Performance

For the current quarter ended 31 March 2014, the Group recorded a turnover and profit before tax of RM7.745 million and RM0.604 million respectively.

Performance of the respective operating business segments for the 3-month period ended 31 March 2014 as compared to the preceding year corresponding period is analysed as follows:-

#### Property development segment

The revenue from property development segment decrease by RM1.193 million mainly due to lesser activities from the development projects.

#### Construction segment

The revenue from construction segment was increased by RM4.671 million due to more activities from the construction project.

### 2. Review of Current Quarter Profitability against Preceding Quarter

The Group registered a turnover of RM7.745 million and profit before tax of RM0.604 million in the current quarter as compared to RM12.141 million and RM1.157 million respectively achieved in the preceding quarter.

### 3. Prospects

The recent government cooling measures on the property industry coupled with the planned introduction of the Goods & Services Tax (GST) in April 2015 are expected to present immediate challenges to property developers. However, the Board of Directors is of the view that these measures will not have a significant adverse impact on the Group.

The construction of the affordable 80 units of apartments in Batu Tiga, Shah Alam is completed and sales launching shall commence upon receipt of the Certification of Completion and Compliance. Construction for 120 units of apartments in Kota Damansara, Selangor and 48 units of high-end bungalows in Langkawi, Kedah are in progress. Sales for the bungalows have been encouraging.

Application for approvals to develop the Cheras Land into 1,388-unit Service Apartments is still pending. The land is within walking distance from Taman Suntex station of the Mass Rapid Transit ("MRT") project currently under construction.

Barring any unforeseen circumstances, the Group expect its revenue and profit shall be mainly driven by residential properties development project as mentioned above.

#### 4. Explanatory Note for Variance of Actual Profit from Profit Forecast and Profit Guarantee

The Group did not issue any profit forecast or profit guarantee for the period under review.

#### 5. Taxation

The taxation for the current quarter and the year to date are as follows:

	Individual Quarter		Cumulative Quarter	
	Current Year Quarter 31.3.2014 RM'000	Preceding Year Corresponding Quarter 31.3.2013 RM'000	Current Year To Date 31.3.2014 RM'000	Preceding Year Corresponding Period 31.3.2013 RM'000
Income tax expense:				
Malaysia income tax	(283)	(115)	(283)	(115)
Deferred income tax	34	-	34	-
	<u>(249)</u>	<u>(115)</u>	<u>(249)</u>	<u>(115)</u>

The effective tax rate of the Group was higher than the statutory tax rate mainly due to certain expenses was not deductible for tax purposes.

#### 6. Corporate Proposal

There were no corporate proposals for the financial period under review.

#### 7. Group Borrowings and Debt Securities

The Group borrowings as at 31 March 2014 were as follows:

	Secured RM'000	Unsecured RM'000	Total RM'000
Short Term	1,236	103	1,339
Long Term	21,027	292	21,319
	<u>22,263</u>	<u>395</u>	<u>22,658</u>

All the above borrowings are denominated in Ringgit Malaysia. The Group has no debt securities as at 31 March 2014.

#### 8. Material Litigation

There was no material litigation for the financial period under review.

9. **Dividend**

A single tier interim dividend in respect of financial year ended 31 December 2013 of 1 sen per share on 206,756,497 ordinary shares, amounting to RM2,067,564.97 was declared on 26 February 2014 and paid on 28 March 2014.

10. **Realised and Unrealised Losses Disclosure**

	<b>31.3.2014</b>	<b>31.12.2013</b>
	<b>RM'000</b>	<b>RM'000</b>
Total accumulated losses of the Group and Company		
- realised	34,387	33,154
- unrealised	(30)	(30)
	<u>34,357</u>	<u>33,124</u>
Add: consolidated adjustments	1,100	622
Accumulated losses as per consolidated accounts	<u><u>35,457</u></u>	<u><u>33,746</u></u>

11. **Earnings Per Share**

(a) **Basic Earnings Per Share**

	<b>Individual Quarter</b>		<b>Cumulative Quarter</b>	
	<b>Current Year Quarter</b>	<b>Preceding Year Corresponding Quarter</b>	<b>Current Year To Date</b>	<b>Preceding Year Corresponding Period</b>
	<b>31.3.2014</b>	<b>31.3.2013</b>	<b>31.3.2014</b>	<b>31.3.2013</b>
	<b>(RM'000)</b>	<b>(RM'000)</b>	<b>(RM'000)</b>	<b>(RM'000)</b>
Profit attributable to the shareholders of the Company (RM'000)	356	547	356	547
Issued ordinary shares ('000)	206,756	206,756	206,756	206,756
Basic earnings per share (sen)	<u>0.17</u>	<u>0.26</u>	<u>0.17</u>	<u>0.26</u>

(b) **Diluted Earnings Per Share**

The calculation of the diluted earnings per share is not applicable.

## 12. Notes To The Statements Of Comprehensive Income

The following items have been included in arriving at profit before tax:-

	Individual Quarter		Cumulative Quarter	
	Current Year Quarter 31.3.2014 (RM'000)	Preceding Year Corresponding Quarter 31.3.2013 (RM'000)	Current Year To Date 31.3.2014 (RM'000)	Preceding Year Corresponding Period 31.3.2013 (RM'000)
Interest income	141	534	141	534
Other income including investment income	29	118	29	118
Interest expense	39	68	39	68
Depreciation and amortisation	48	54	48	54
Provision for and write off of receivables	-	-	-	-
Provision for and write off of inventories	-	-	-	-
Loss on disposal of quoted or unquoted investments or properties	-	3	-	3
Impairment of assets	-	-	-	-
Foreign exchange gain or loss	-	-	-	-
Gain or loss on derivatives	-	-	-	-
Exceptional items	-	-	-	-

By order of the Board

Kuan Hui Fang (MIA 16876)  
Wong Wai Foong (MAICSA 7001358)  
Company Secretaries  
Date: 27 May 2014